

## **Adam Street Advisers Corporate Finance LLP**

### ***Corporate Finance Analyst***

***Closing date for applications: Tuesday 31 August 2021***

21 Ganton Street  
London  
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adamstreet.com

*Adam Street Advisers (ASA) is seeking an ambitious Corporate Finance Analyst to join our growing deal team. The role will ideally suit an individual with an entrepreneurial mindset, who is a self-starter and can work intelligently and independently. You will be keen to take on more responsibility, and learn and grow in a fast paced, exciting, and hands-on environment. The role will be broad and involve working on all areas of a transaction process, from origination to execution.*

*We are a London-based corporate finance advisory boutique, with a proven track record of advising shareholders and management teams of UK based private companies on selling businesses, raising private equity, buy-outs and buy-ins, and arranging and restructuring debt.*

#### **Required qualifications, skills, experience and competencies:**

- 1-2 years' experience in financial services
- Ability to work accurately under time pressure and manage multiple processes
- Able to deliver and to work effectively in a team
- Excellent report writing skills and modelling skills (training provided to the right candidate)
- Strong attention to detail
- Excellent interpersonal skills and confidence when interacting with clients in business and social situations
- Enthusiasm for working in a dynamic and entrepreneurial environment with an ability to grasp and understand business issues quickly
- Documentary evidence that you are able to work in the UK (British citizen or right of abode)

#### **Responsibilities:**

##### Research & Analysis

- Profiling specific companies and market mapping sectors, including comparable/precedent transactions and public company analysis
- Ad hoc sector and industry research
- Research and production of strategic buyer and target lists

##### Client Presentations & Pitches

- Assist in production of client pitch and presentation material
- Company and industry specific research for purposes of client pitch and marketing presentations/initiatives
- Attendance and contribution at client pitch meetings, as and when required

##### Engagement Documents

- Preparing client engagement documents
- Assist in co-ordinating compliance procedures and documentation on engagement

#### Transaction Responsibilities

- Liaising with clients on information requests
- Managing the Information Memorandum design process and drafting the teaser document
- Assist in carrying out financial analysis for presentation within the IM
- Assist in pulling together the buyer/target/funder list and provide strategic rationale
- Assist in pulling together the data room and reviewing documents
- Provide day-to-day transaction support
- Initial contact with potential buyers/targets/funders including the issue of Non-Disclosure Agreements, IMs, Business Plans and Process Letters; as relevant
- General assistance with any ad hoc support work involved throughout the lifecycle of a transaction/project

#### General Duties

- Management of the firm's intern/work experience placement resource
- Assist the Office Manager with any day-to-day admin activities e.g., managing databases, answering the phone, welcoming clients etc.

#### **How to apply:**

Please send a CV and Cover Letter to

Leo Holdsworth, Associate

[Leo.Holdsworth@adamstreet.com](mailto:Leo.Holdsworth@adamstreet.com)